



Exclusive Tents

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August 2012.

Greetings all,

We have been very grateful to have our tents featured in numerous publications. [The Wall Street Journal](#), [Bless This Stuff](#), [Departures](#), [Just Luxe](#), and [Vogue](#), are just a few who have taken an interest in [4 Rivers Floating Lodge](#) and [Sinya on Lone Man Creek](#). You can view the complete list on the [media page](#) of the Exclusive Tents website.

In the late 1970's Paul Zway, of Exclusive Tents, was a young Game Ranger in South Africa's famed Kruger National Park, for 17 years. Paul started his career in [Shingomeni](#), a very remote area very close to the Mozambique border. He lived in a small mud hut that was built in 1932 with no running water, septic system, or power. Later a 1kva Lister generator and water pump, an outside kitchen, and a quaint 'long drop' outhouse was added to this 'luxury in the bush' lifestyle.

In the two years spent there, he was chased down by leopard on his motor bike, woke up frequently to lions sleeping on the veranda, met a spitting cobra in the 'long drop', raised a young buffalo, "Black Dog" had 14 puppies on the bed during the height of a thunder storm late one night, a 13' black mamba stood up in front of the motor bike, could at times hear the warfare going on in Mozambique and walked up to a sleeping elephant and back without it waking up - but these are all stories for another time.



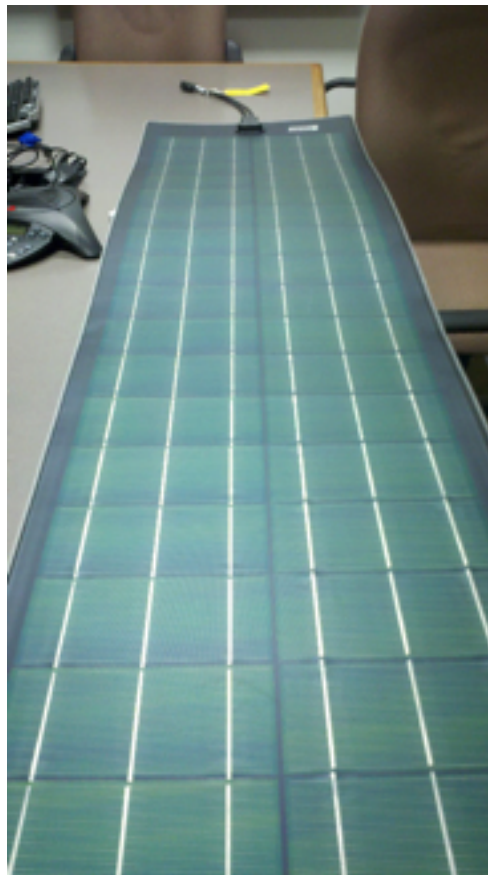
Paul Zway with Carlos Simango and two Aussie friends

With this simple life as the inspiration and as mentioned in previous newsletters, Paul and his wife Angelika are now in the process of planning the big move to Belize, where they will be setting up a Mambrrr Tent for permanent living.

There have been a lot of challenges to overcome and many more to come, as the property does not have a road, electricity, septic or water available. This “Forest Retreat” will consist of the Mambrrr tent for living and working ~~tent~~, a small wooden kitchen cabin, a Bateleur Tent for dining and entertaining and lastly another small wooden structure for the generator, batteries and workshop. The entire platform will encompass all structures including outside shower and be around 300 sqm (3,300 Sq Ft). The platform will be situated under the forest canopy and as a result will get little direct sun and hence we cannot use solar as a power option. We will in time have a road, septic, running water, satellite internet and of course limited electricity and a simple but comfortable lifestyle to live and work in. Apart from many birds, we will be living among many different animals. Such as howler monkeys, jaguars and the very unusual [Tapir](#) to name a few. Our tents are currently on the ocean together with a Shilowa Tent for our good friends at [Sanctuary Belize](#).

We are constantly keeping an eye out on the evolution of lightweight thin film flexible solar panels (PV) such as in the picture below. In the future we plan to include these type panels into the outer shade fly as an additional option when ordering a tent. Unfortunately the technology is not quite there to satisfy our strict standards as well as conform to our tent structures.

One of the main limiting factors is that these panels have not yet got to the point that when permanently deployed, they do not have the desired longevity to make the effort worth the expense. We will keep you all updated on developments.



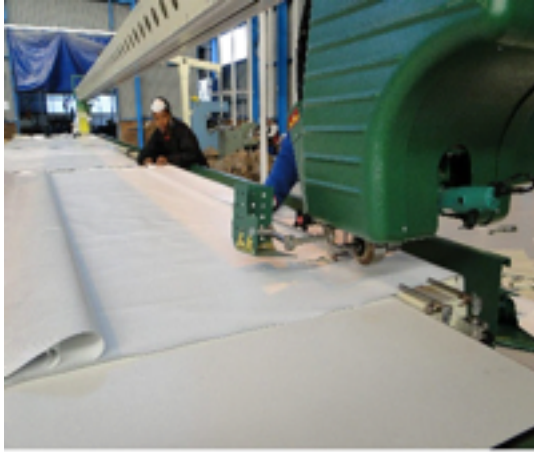
Some brief news from the factory is that it has added a few more machines to improve production as well as productivity. All canvas panels today move from one sewing station to another, progressing through the line, without having to touch the ground. This obviously also helps greatly in keeping the canvas clean. Also added are two new PVC heat welding machines, the longer of the two, pictured below, has the ability to weld long lengths of heavy duty PVC at a rapid

pace at a very high heat and thus creating a very solid and stable weld. (Pictures below)

A new development is that we can now provide tents with wireless electrical remote controlled canvas panels (blinds) that can be raised or lowered on demand. The motor and housing is installed at the top of the wall with guide rails on either side. Soft windows can be included in the panels if desired. These panels cannot be installed into all of our standard tent designs without some minor modifications. What makes these panels so different is that one has the capability of opening up the entire tent for a clear 360 view is so desired. It is not required that these panels be included on all sides of a tent. The entire blind is enclosed in a slender metal housing which also includes the AC electrical motor that operates the blinds. Once closed these blinds can also be locked into position.



Blinds in the open position



New PVC welder



New canvas conveyer system

Also, it is wonderful to introduce you all to Sarah Raynor (below). She is mostly behind the scenes working diligently on the technical drawings for most of our client's tents, and she also handles and manages the embroidery machines.



Exclusive Tents is delighted to announce a strategic alliance with Luxury Frontiers, a US company with offices in Chicago and Johannesburg.

Luxury Frontiers are a leading global expert in the concept, development, execution and integration of resort additions through a creation of low impact and unique experience luxury guest tents ("*Luxury Under Canvas*").

Luxury Frontiers provide smart and sustainable out-of-the-box solutions for resort asset maximization, capitalizing on the experiential travel trend. Luxury Frontiers provide capital and technical, development, operational expertise and resources to hotel owners, hotel chains, operators, developers and land owners globally.

Luxury Frontiers work in two ways:

- Providing the full management of a business - a full turnkey solution that takes care of every aspect of a business in the hospitality industry from initial idea to finished product and operational handover.
- Or providing with a menu of A la Carte services from which the clients can pick and choose what they require as the project evolves.



You can contact [Luca Franco & Paul Zway](#) for more information.

We are also currently working on two exclusive turnkey projects together with Luxury Frontiers and our associate architect, [Patrice Belle](#)



Gomondwane Tent – 68.8 sqm (740 sq ft)

There is one tent story that we can share about one of the Game Rangers in South Africa back in the 70's, we will call him "Jay". He was a short rather cranky guy but when it came to camping and his tent, he was a total neat freak. During one occasion a group of Game Rangers and the helicopter pilot were all out camping when Jay arrived and proceeded to pass us all and started setting up his tent some distance away from the camp.

In those days the tents used were rectangular cotton canvas "Cottage Tents" that could house two single beds comfortably. They had a loose groundsheet and the outside perimeter had to be trenched for rain. Be that as it may, Jay's tent was spotless with not a speck of dust on the floor and his bed was made up so square it would match any military neat standards. Of course no one was invited to his tent for any reason. He made it clear that it was out of bounds. This of course created the right setting for mischief that when some of the Rangers returned early to camp the one day, they opened his tent and using mud, created what looked like a realistic pile of poop in the middle of his tent, along with a few chunks of toilet paper with the appropriate skid marks (also from mud). The tent was neatly closed up and all awaited eagerly to Jay to return and enter his tent but on arrival he made himself comfortable around the fire and did not head out to his tent. Unfortunately when he finally entered his tent after dark, much of the performance was not witnessed but the ranting, roaring and swearing were all to audible in the quite after dusk night. Jay soon erupted out of his tent and came out like a rogue buffalo brandishing his handgun demanding to know who was responsible – he was so bloody angry. It was so funny that all present started to snicker and then laugh which pushed him over the top.

Storming back to his tent whilst cussing, he packed up his entire tent and its contents and drove out into the night leaving us all still chuckling at his brilliant performance. Needless to say when we went to his tent site, all that was left behind was the groundsheet with the fake poop and paper still perfectly in place.



Wood Pole Frame Kambaku Tent

Of interest we have two Serengeti Tents in Germany that have been up for a long time and the owner says "It's worth to mention that these tents have been standing since setup in the summer of 1995. They haven't even had much maintenance, no zipper has ever been replaced and all is still working perfectly"... Pictures with kind compliments of our client Uwe J.



Summer Serengeti's



Winter Serengeti's

We currently have (4) [6-Leg Serengeti](#) tents in stock, and eligible for free shipping by ocean freight if all 4 are purchased at once.

The Serengeti's in stock have the following specs:

6 leg - 4 Available

Overall footprint: 16.7' x 34.4' footprint (10.5m x 5.1m)

Body size: 11 feet 6 inches x 17 feet (5.2m x 3.5m)

Bathroom space: 2.1 meters

Sand canvas body

Cream shade fly

Bathroom is all shade net roofing

No windows in bathroom

Requires a wood frame door (can be supplied at additional cost)

Contact for special price

In closing, we would like to highlight one of the more unique tented lodges we have been involved with is [Minaret Station](#). Minaret Station is New Zealand's first luxury tented lodge, located at the head of a stunningly picturesque glacial valley in the heart of their Southern Alps.



Winter scene

Accessible only by Helicopter, guests fly over a lake and up to the valley to where the Station is located. They offer a rare experience of this wilderness whilst living in a high level of comfort and style seldom seen before.



Minaret Tent interior



Engineered To Bring You Closer To Nature And Allow You The Romance Of Living Under Canvas, To Find The True Tranquility And Absolute Pure Passion Of Life!



WITH MUCH THANKS TO YOU ALL FROM THE:



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